

**Aquatic Therapy & Rehab Institute, Inc.**  
**International Aquatic Therapy Symposium and Year-Round Agreement 2010**  
**Sanibel, Florida – Hosted by Sanibel Harbour Resort & Spa**  
**June 28 – July 2, 2010**

**Equipment Supplier and Related Promotional Services Contract**

***To make sure you get the services and opportunities you want return your agreement by January 15, 2010.***

Please print or type the following information. Check each opportunity you wish to reserve. Total the amount, fill in the payment information, and sign the agreements at the end of the contract. Payment in full must accompany your order in order to guarantee your selections. All booth selections are on a first come, first serve basis. You will be given the opportunity to select a booth after your payment is received. You will receive confirmation information with necessary deadlines, shipping instructions, exhibit service kit and additional information.

Business Name: \_\_\_\_\_ Website: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ Work Phone: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Work Fax: \_\_\_\_\_

**\_\_\_\_\_ \$1,500 ATRI 2010 Year-Round Equipment Supplier**

- ✓ Opportunity for attendees to use your equipment/product **at all ATRI 2010 events**
- ✓ Name in Promotional Registration Brochure (if contract received by December 31, 2009)
- ✓ Name, address, phone number, write up and logo in Program CDs for Symposium (if received by May 14, 2010)
- ✓ At Specialty Conferences the ATRI Staff handles all equipment on-site; including selling, packing and shipping
- ✓ At Symposium two exhibit booths
- ✓ At Symposium event meals, parties, & general sessions for 4 people
- ✓ At Symposium ATRI Staff handles all equipment on-site (other than during Product Showcases if selected, and Thursday final move to distribution area)
- ✓ 25% off Product Showcase, ads, or additional booths at Symposium
- ✓ FREE stuffer for Specialty Institute's and Symposium attendees

\_\_\_\_\_ ✓ Priority status for special cooperative marketing offers throughout the year. Check here if interested.

**\_\_\_\_\_ \$950 Symposium Equipment Supplier**

- ✓ Opportunity for attendees to use your equipment/product in Symposium courses
- ✓ Name in Promotional Registration Brochure (if received by December 31, 2009)
- ✓ Name, address, phone number, write up and logo in Program CD (if received by May 14, 2010)
- ✓ Two exhibit booths
- ✓ Event meals, parties, & general sessions for 4 people
- ✓ ATRI Staff to handle equipment on-site (other than during Product Showcases if selected, and Thursday final move to distribution area).
- ✓ 25% off showcase, stuffers, ads, or additional booths

**\_\_\_\_\_ \$4,000 Award Celebration and Reception Sponsor**

✓ You will have your name posted **exclusively** at the event as well as having your company's name, write up, and logo included in the Registration Promotion Brochure (if received by December 31, 2009) and Program CD.

✓ **Included in this price are your Exhibit Booth, an opportunity to place a flyer, catalog or other item on each attendee's chair and free ad in the Program CD!** Everyone will recognize your name and contributions with this best value package. Only one company can grab this opportunity. Make it yours

\_\_\_\_\_ **\$900 Morning Breakfast Break Sponsor for Tuesday**

\_\_\_\_\_ **\$900 Wednesday**

\_\_\_\_\_ **\$900 Thursday**

- ✓ Name posted exclusively on the day you sponsor
- ✓ Name, write up and logo in the Program CD (if received by May 14, 2010)
- ✓ Free ad in the Program CD
- ✓ 25% off of the Exhibit Booth Price

\_\_\_\_\_ **\$850 Ice Cream Treats Sponsor**

- ✓ Name posted exclusively the day of the treats
- ✓ Name, write up and logo in the Program CD (if received by May 14, 2010)
- ✓ Free ad in the Program CD
- ✓ 25% off of the Exhibit Booth Price

\_\_\_\_\_ **\$375 (\$500 less 25%) Product Showcase (Limited Availability)**

- ✓ 1 hour to give an in-pool training program or demonstration (*course description must be received by January 15, 2010*)
- ✓ Your event will be offered as a course in Promotional Registration Brochure (if information is received by December 31, 2009)
- ✓ Listed as a course offering in the Program CD
- ✓ Equipment Orders can be taken at the pool

**STUFFERS – FREE FOR YEAR-ROUND EQUIPMENT SUPPLIERS**

\_\_\_\_\_ **\$275** Catalog or CD Stuffer (*include sample with your request*)

\_\_\_\_\_ **\$225** Brochure Stuffer (*up to 4 sheets of 8 1/2 x 11 paper -- include sample with your request*)

- ✓ Included in Registrant Bag given to every attendee
- ✓ You may include coupons for use at your booth or when placing order

\_\_\_\_\_ **N/C Freebie**

- ✓ Recognition and appreciation from attendees by providing snacks, water and/or product samples in their Registrant Bag. This can really help your booth traffic!
- ✓ 50% off of Catalog Brochure Stuffer
- ✓ For more information regarding this opportunity call us!

\_\_\_\_\_ **N/C Registrant Bag**

- ✓ Stuffer Bag – imagine the advertising you will get just by supplying the bag (with your logo) that we use to put the stuffers in! Call or email us for more information!

\_\_\_\_\_ **N/C Registrant Handout Folder**

- ✓ Gain attention from attendees each time they reference their notes or handouts by supplying the folder. Call us for more information!

\_\_\_\_\_ **\$245 Program CD Ads - \*Ads must be received by May 14, 2010**

- ✓ Ads must be camera ready

\_\_\_\_\_ **N/C PROMOTIONAL GIVE-AWAYS**

- ✓ Must supply 50 of one item (given to attendees on-site)
- ✓ Your company and item will be advertised in Promotional Registration Brochure (if received by December 31, 2009) to encourage early registration
- ✓ Name of item to be given away (**required**): \_\_\_\_\_

\_\_\_\_\_ **N/C DOOR PRIZES**

- ✓ Your company will be listed as a contributor in the Program CD (if received by May 14, 2010)
- ✓ Giveaways will be in the exhibit hall and hours will be posted

**Total Amount Due: \$** \_\_\_\_\_

Please check one:  Full amount enclosed OR  Payment Plan selected\*

\*Payment Plan: 50% due with contract, 50% due **3/31/2010**

Select Payment Type:

Check      Check # \_\_\_\_\_      Name of Bank \_\_\_\_\_

Visa     MasterCard     Discover     American Express \_\_\_\_\_

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

3 Digit Code from Signature Block of the Credit Card (4 Digit Code on AMEX) \_\_\_\_\_

Billing Address (including zip code) \_\_\_\_\_

Print name as it appears on the card \_\_\_\_\_

Signature \_\_\_\_\_

***Please read and sign the following agreement:***

No exhibit shall sublet, assign or share any part of the space allocated without the written consent of Aquatic Therapy & Rehab Institute, Inc. Only four representatives are included with an equipment supplier booth package. Extra representatives may incur extra costs. Insurance liability is the full and sole responsibility of the exhibitor. The exhibitor agrees to protect, save and defend, and keep the Aquatic Therapy Symposium and its agents forever harmless from any damages or changes imposed for violation of any law or ordinance occasioned by the negligence of the exhibit or those holding under the exhibit, as well as to comply strictly with the applicable terms under the Exhibit Facility regarding the exhibition premises. Furthermore, the exhibitor shall at all times protect, indemnify, save and defend, and keep harmless, the Aquatic Therapy & Rehab Institute, Inc, Sanibel Harbour Resort, and all their agents against and from any and all loss, cost, damage, liability or expense from or out of or by reason of any accident or other occurrence to anyone, including the exhibitor, its agency, employees, and business invitees which arise from, out of, or by reason of the said exhibit's occupancy and use of the exhibit premises or part thereof. I understand that if I cancel my booth reservation up to 30 days prior to the start of the Symposium, I will be entitled to a refund less \$400 fee. If I cancel within 30 days of the Symposium, I will not be entitled to a refund unless the booth can be re-sold and in that case I would receive a refund less \$400 fee. Refunds for product showcase will only be given if the time slot can be re-sold. There is no refund for program ads or staffers.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Equipment Supplier Agreement**

I have read the Equipment Supplier Policies and Procedures regarding shipping, inventory, storing, assisting, distributing and removing of equipment for use by speakers at the Aquatic Therapy & Rehab Institute 2010 events, and, if selected, agree to abide by all policies as stated. Our company is willing and able to provide equipment based on last year's numbers. I understand these estimates will be adjusted based on the actual speaker requests, purchased product showcases and agreements with other equipment suppliers. I understand ATRI will notify me if I have been selected after equipment needs are known.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Aquatic Therapy & Rehab Institute, Inc.**  
**13297 Temple Blvd. • West Palm Beach, FL 33412**  
**Toll Free Phone: (866) 462-2874 • Fax: (561) 828-8150**  
**Email: [mjvicari@atri.org](mailto:mjvicari@atri.org)**